

Seminar Agenda

Understanding Construction Contracts and the AIA Contract System

K. Robinson

Examining contract terminology:

- Parties, consideration, term, performance, substantial performance, breach, remedies, damages

Understanding types of construction contracts:

- Stipulated sum
- Cost plus fee
- Design build
- Construction management

Understanding roles and relationships of project participants:

- Owners, architects/engineers, construction managers, contractors, subs and suppliers

Contract negotiation and drafting

Exploring the law of construction contract interpretation

Reviewing AIA A201 General Conditions of the Contract for Construction

D. Ford

Exploring A201: Rights and responsibilities of owners, architects and contractors

Agreements between Owner, Architect and Contractor

M. Ninneman

A101: Owner/contractor agreement for a stipulated sum

B101: The owner/architect agreement

Supplemental AIA Contract Documents

R. Pratt

Amendments and supplementary conditions

Specialized owner/architect agreements and forms

AIA documents for sustainable projects

AIA Contract Document Formats

R. Pratt

AIA contract document software

AIA documents on demand

AIA documents on paper and online

Case Study: Reviewing Completed Contract Documents for a Sample Project

*R. Warren,
W. Meyer*

**AIA Contract Document Workshop:
For Residential and Small Commercial/Institutional Projects**
Denver, CO - Tuesday, December 20, 2016

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HalfMoon Education Inc.
PO Box 278
Altoona, WI 54720-0278



Learning Objectives

You'll be able to:

Learn about construction contracts and the AIA contract system.

Review AIA A201, General Conditions of the Contract for Construction.

Examine agreements between owner, architect and contractor.

Study supplemental AIA contract documents.

Review completed contract documents for a sample project.



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Continuing Education Credits

Architects

6.5 HSW PDU/Contact Hours

6.5 AIA HSW Learning Units

Professional Engineers

6.5 Continuing Ed. Hours/PDHs

Contractors

Non-Mandatory Continuing Ed.



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Faculty

Kenneth D. Robinson *Founding Partner at Robinson Hungate, PC*
Mr. Robinson has been a practicing lawyer in the Denver/Boulder area for more than 30 years, focusing his law practice on land access, construction law, mechanic's liens, real estate and collections cases. His practice as an attorney emphasizes design and construction litigation, construction contracts and documentation, mechanic's liens, real estate litigation, and real property boundary and access disputes. An author and lecturer on the subject of construction law, Mr. Robinson also handles construction law arbitrations under the auspices of the American Arbitration Association. He is a member of the Colorado Bar, the American Bar Association, and the National Society of Professional Engineers, and he is a registered professional engineer (inactive) in the State of Colorado.

Andrew S. (Drew) Ford *Partner in Cardí, Schulte & Ford, LLC*
Mr. Ford's civil litigation practice emphasizes the representation of design professionals including the drafting and negotiation of contracts, the resolution of disputes involving improvements to real property, and the resolution of matters involving the Board of Licensure for Architects, Professional Engineers and Professional Land Surveyors. He graduated from Lewis and Clark Northwestern School of Law in Portland, Oregon, with a certification in Environmental and Natural Resources Law.

Matthew J. Ninneman *Special Counsel at Hall & Evans, LLC in Denver*
Mr. Ninneman is a member of the firm's Construction and Design Practice Group representing construction and design

professionals on commercial, governmental and residential projects with respect to early project risk assessment, licensure, project management, contract drafting and negotiation, lien prosecution, pre-litigation claim resolution and mediation, litigation in state and federal courts, binding arbitration, and appeals. He is the co-author of Hard Hat Case Notes, a quarterly article in *The Construction Lawyer*, the ABA Forum on Construction Law national publication, for which he is also a contributing editor. Mr. Ninneman is a co-author on the desk reference comparison of the 2007 and 2017 AIA A201 General Conditions, which is due for publication in 2017.

Robert H. (Bob) Pratt, FCPE

Executive Vice President of Demand Construction Services, Inc.
Mr. Pratt is a principal in the firm, and he is responsible for professional services in the fields of forensic schedule analysis, forensic cost estimating and damages. He also testifies on the meaning of contract clauses from a contractor's perspective, and renders opinions on contract administration and standards of care. Mr. Pratt received his B.S. degree in Architectural Engineering from the University of Colorado at Boulder. He is a Fellow Certified Professional Estimator (FCPE) and a past national president of the American Society of Professional Estimators (ASPE). He has been a Mediator, and a member of the AAA National Panel of Construction Arbitrators. Mr. Pratt has been active in a number of construction trade and professional associations, including the ABA, AGC, ABC, ASA, and AACEI. He is ASPE's representative on the Coalition of ConsensusDocs

endorsing organizations.

Ryan E. Warren *Shareholder at Polsinelli*

Mr. Warren acts as outside general counsel to construction companies and represents businesses of all types in commercial litigation throughout the country. His construction practice consists of representation of general contractors, design-builders, and owners. He provides construction risk and planning advice, contract negotiation, and contract review and drafting. He also handles litigation before arbitration panels and in state and federal courts. Mr. Warren has litigated nearly every manner of construction dispute including delay claims, construction defects, lost productivity claims, liens, performance bonds, and contract disputes.

William R. Meyer *Shareholder at Polsinelli*

Mr. Meyer is a real estate and construction lawyer who provides counseling and advice in all phases of a project. He also regularly represents large and small businesses in general commercial litigation disputes. Mr. Meyer works closely with his clients to understand their financial, business, and litigation goals and then develops a strategy to obtain those goals as efficiently and effectively as possible. His entire career has focused on real estate, construction, and business litigation. With that background, he gained first-hand experience seeing how deals can fall apart and how they can be saved. This experience makes him a strong counselor and advocate when representing a client who is putting a deal together, negotiating a settlement, or when going to litigation.

About the Seminar

Four Seasons Hotel Denver
1111 14th Street
Denver, CO 80202
(303) 389-3000

Tuition

\$269 for individual registration
\$249 for three or more simultaneous registrations. Each registration includes one copy of the seminar manual.

Four Easy Ways to Register Today!

Register online at www.halfmoonseminars.org, mail in the registration form to **HalfMoon Education Inc., PO Box 278 Altoona, WI 54720-0278**, fax the form to (715) 835-6066, or call a customer service representative at (715) 835-5900.

Cancellations: Cancel at least 48 hours before the start of the seminar, and receive a full tuition refund, minus a \$39 service charge for each registrant. Cancellations within 48 hours will receive a credit toward another seminar or the CD/manual package. You may also send another person to take your place.

Registration
8:00 - 8:30 am
Morning Session
8:30 am - 12:15 pm
Lunch (On your own)
12:15 - 1:15 pm
Afternoon Session
1:15 - 4:30 pm

Polsinelli will be hosting a happy hour at the Four Seasons after the event.

Continuing Education Credit Information

This seminar is open to the public and offers up to 6.5 HSW continuing education hours (CO PDUs) to architects and 6.5 PDHs to professional engineers in all states. Educators and courses are not subject to preapproval in Colorado.

This seminar is approved by the American Institute of Architects for 6.5 HSW Learning Units (Sponsor No. J885).

HalfMoon Education is an approved continuing education sponsor for architects in Florida and is deemed an approved sponsor in New York. HalfMoon Education is an approved continuing education sponsor for engineers in Florida, Indiana, Louisiana, Maryland, New Jersey (Approval No. 24GP00000700), New York (NYSED Sponsor No. 35), North Carolina, and North Dakota.

This seminar offers a continuing education opportunity to construction contractors. It has not been reviewed by any state contractor licensing board for contractor continuing education purposes.

Attendance will be monitored, and attendance certificates will be available after the seminar for most individuals who complete the entire event. Attendance certificates not available at the seminar will be mailed to participants within fifteen business days.

Webinar Series

NFPA 101 Series

- **Fire Protection Features and Equipment**
Thurs., October 20, 11:00 AM - 1:00 PM CDT
- **Interior Finishes, Special Structures and High Rises**
Thurs., October 20, 1:30 - 3:00 PM CDT

Solar Photovoltaic Batteries and Design Series

- **Design Your Solar Roof**
Fri., October 21, 11:00 AM - 2:15 PM CDT


For more information visit:
www.halfmoonseminars.org/webinars/

CD/Manual Package

An audio recording of this seminar is available for \$279 (including shipping). Allow five weeks from the seminar date for delivery. Please refer to specific state licensing rules or certification requirements to determine if this learning method is eligible for continuing education credit.

Registration

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How to Register	
Online: www.halfmoonseminars.org	
Phone: 715-835-5900	
Fax: 715-835-6066	Key Code
Mail: HalfMoon Education Inc. PO Box 278, Altoona, WI 54720-0278	
Complete the entire form. Attach duplicates if necessary.	
Registrant Information Name: _____ Company/Firm: _____ Address: _____ City: _____ State: _____ Zip: _____ Occupation: _____ Email: _____ Phone: _____	
Additional Registrants: Name: _____ Occupation: _____ Email: _____ Phone: _____ Name: _____ Occupation: _____ Email: _____ Phone: _____	
Email address is required for credit card receipt, program changes, and notification of upcoming seminars and products. Your email will not be sold or transferred.	
()  I need special accommodations. Please contact me.	

Tuition

- () **I will be attending the live seminar.** Single Registrant - **\$269.00**. Three or more registrants from the same company registering at the same time - **\$249.00** each.
- () **I am not attending.** Please send me the CD manual package for **\$279.00**. (S&H included. Please allow five weeks from seminar date for delivery)

Checks: Make payable to HalfMoon Education Inc.

Credit Card: *Mastercard, Visa, American Express, or Discover*

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